

Course syllabus

CATEGORY

Management courses

TRAINING FORMAT

In Bratislava or online
with a lecturer

PRICE EXCL. VAT

189,00 €

PRICE INCL. VAT

232,47 €

including 23 % VAT

Motivation and Remuneration of Employees

Clear overview of course topics, training scope and key information.

The Motivation and Remuneration of Employees training is focused on supporting the skills of leaders, managers and coaches so that they can better motivate, positively influence and maintain the high-quality performance of co-workers and subordinate employees over the long term.

COURSE CONTENT

01

Definition of Motivation

definition of the term motivation, motivation vs. manipulation, ethics and motivation

02

Basic Principles and Types of Motivation

External and internal motivation

03

Specifics of Human Personality

typology of managers and employees

04

Effective Style of Leading People

personality of a successful motivator, giving orders, persuading, participating and delegating motivation, theory of needs according to Maslow and Herzberg, the most effective motivators and satisfiers for different groups reasons, causes of people's demotivation, methods of motivation through goals, job content, responsibility rules of conditioning and remuneration, what motivates me and my employees, self-knowledge and management skills in assertiveness, relationships, planning, organizing and the ability to motivate one's surroundings, examples of demotivating communication, how not to discourage others, conducting an interview and active listening, modern management styles (leader, coach) and their implementation in the practice of course participants

05

Strategies for Increasing Motivation

Long-term planning of key aspects of motivation

06

Work Performance Evaluation

stages of systematic employee evaluation

07

Remuneration

Components of the remuneration system

08

Forms and Methods

self-diagnosis, brainstorming, motivation maps, questionnaire methods, presentations, discussion, group work, video training of motivational interviews with subsequent analysis and feedback

This document serves as an informational overview of the course syllabus. Current dates, venue and availability are listed at Macrosoft.sk.

<https://www.macrosoft.sk/en/courses/motivation-and-remuneration-of-employees>